

## Message Text

UNCLASSIFIED

PAGE 01 OUAGAD 01730 241318Z

44

ACTION AF-05

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /013 W

----- 050368

R 230755Z AUG 74

FM AMEMBASSY OUAGADOUGOU

TO USDOC WASHDC

INFO/RUEHC/SECSTATE WASHDC 8406

UNCLAS OUAGADOUGOU 1730

EO 11652: NA

TAGS: BEXP, BFOL, UV

SUBJECT: US FIRMS' RESPONSE TO VOLTAN TENDERS

1. POST HAS NOTED TREND ON PART OF US FIRMS REPLYING TO OPPORTUNITIES SUBMITTED BY EMBASSY WHICH INDICATES FIRMS ARE NOT CAREFULLY READING TOPS ANNOUNCEMENTS. THOSE FIRMS WHO DO BOTHER RESPOND TO GOVERNMENT AND WORKD BANK-FINANCED TENDERS ARE SUBMITTING FORM LETTERS OBVIOUSLY KEYED TO PRIVATE TRADE/REPRESENTATION OPPORTUNITIES. THEY FAIL TO HEED OUR INSTRUCTIONS TO OBTAIN TENDER DOCUMENTS AND SUBMIT BIDS IN FRENCH. INSTEAD, STANDARD RESPONSE TO DATE HAS BEEN TO SIMPLY SEND CATALOG AND ASK PARTICULAR GOUV MINISTRY OR ORGANIZATION TO CONTACT SUPPLIER FOR FURTHER INFORMATION.

2. WHILE OUR EXPERIENCE MAY REPRESENT ISOLATED CASE, WE WOULD LIKE TO SEE TOPS COMPUTER PRINT-OUT SOMEHOW REVISED TO CLEARLY DISTINGUISH BETWEEN PUBLIC TENDERS AND PRIVATE AGENCY REQUESTS SO THAT INTERESTED FIRMS CAN SUBMIT APPROPRIATE REPLIES.

GRAHAM

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 23 AUG 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974OUAGAD01730  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D740234-0885  
**From:** OUAGADOUGOU  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1974/newtext/t19740823/aaaaaswt.tel  
**Line Count:** 47  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION AF  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 1  
**Previous Channel Indicators:**  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** elyme  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 05 JUN 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <05 JUN 2002 by reddocgw>; APPROVED <22 JAN 2003 by elyme>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** US FIRMS' RESPONSE TO VOLTAN TENDERS  
**TAGS:** BEXP, BFOL, UV  
**To:** COM STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005